# CAC Member Report to Local Board March 6, 2017

The CAC met in-person in Toronto on February 24th.

### The CAC is actively working on a response to the following consultations:

 CSA Consultation Paper 81-408 – Consultation on the Option of Discontinuing Embedded Commissions (due June 9, 2017)

#### About the proposal

The Consultation Paper seeks input on:

- the potential effects on investors and market participants of discontinuing embedded commissions, including on the provision and accessibility of advice for Canadian investors, and business models and market structure;
- potential measures that could assist in mitigating any negative impacts of such a change, if a decision is made to move forward; and
- alternative options that could sufficiently manage or mitigate the identified investor protection and market efficiency issues.
- MFDA Request for Comments on the Development of Continuing Education Requirements (due April 28, 2017)

## About the proposal

The Consultation Document seeks feedback on CE requirements for Approved Persons of MFDA member firms. The proposal would establish a minimum number of "credits" for dealing representatives, as well as a minimum number of credits for Chief Compliance Officers, Ultimate Designated Persons and branch managers that would need to be achieved in a 24-month cycle. The proposed CE program would include three components: business conduct; professional development; and MFDA compliance.

# At the in person meeting in Toronto, the CAC met with representatives of the following organizations:

- Ontario Securities Commission: Chantal Mainville Senior Legal Counsel, Investment Funds and Structured Products, Andrew Papini, Legal Counsel, Investment Funds and Structured Products and Dennis Yanchus, Senior Economist, Strategy and Operations
- Capital Markets Authority Implementation Organization: Kevan Cowan, CEO

#### Reminder:

All letters can be seen on the CAC website, <a href="www.cfaadvocacy.ca">www.cfaadvocacy.ca</a>
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Michael Thom, CFA Chair, Canadian Advocacy Council